



Optimum Group  
PARTNERSHIPS LIMITED



CELEBRATING

Optimum Group  
Partnerships



Committed to Security Excellence



Celebrating 25 years of Security and Safety Excellence

[www.opticom.co.ke](http://www.opticom.co.ke)



## ●● ABOUT US ●●

- We are a **bespoke global security and safety solutions provider** with 25 years combined experience in the industry through our parent company, Optimum Group Partnerships Limited based in London, United Kingdom.
- Over time, we have grown to specialize in providing security services and solutions to the manufacturing, military, construction, residential, commercial, retail, health and education sectors.
- We have therefore gained a wealth of knowledge and experience to help us pro-actively tailor solutions to meet individual business needs.
- We continue to protect and secure billions of dollars of assets globally and deliver locally innovative unified platforms through our state of the art technology command and control centre.
- Our promise is to guarantee peace of mind as we increase ease of doing business by protecting assets and investments through technology innovation and managed services.



Technological  
Research



Cost-Saving  
Innovation



Empowered  
Workforce



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## ●● WHAT WE BELEIVE ●●

- We have invested a great deal in an empowered workforce, technological research and cost-saving innovation to create a value culture that will nurture long term relationships based on trust, honesty, integrity and loyalty in the hope of initiating a ripple of the success to you through effective service delivery and assurance.
- We only succeed when you do and it therefore imperative that we treat your business like our own paying particular attention to your concerns and offering the best possible solutions to your problems while taking every possible step to offer value security or safety recommendations where ever necessary.
- All security and safety problems tend to be influenced by a combination of physical or behavioral factors making them quite complex in nature and unique to one another. We therefore take a consultative approach to analyse them and provide proactive solutions without compromising valuable time, resources or service quality.



Culture



Value



Character



Reputation



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## OPTIMUM GROUP PARTNERSHIPS UK 1998

NIGERIA  
2019

SAFETY  
AND SECURITY

KENYA  
2005

Opticom OptiWatch OptiSafe  
SECURITY AND SAFETY MONITORING SOLUTIONS

UGANDA  
2018

SAFETY  
AND SECURITY



# Opticom

KENYA LIMITE



## Video Surveillance

Areas of interest are remotely monitored for unusual or suspicious behaviour with the aid of intelligent visual and audio systems designed to capture, analyse and store real-time or recorded video footage.



## Project Management

We take you're your project from start to finish: design, build, integrate and support. We understand and apply the best industry practises and systems standards for your command and control centres. We collaborate with our extensive network of manufacturer partnerships to deliver project.



## Intrusion Detection

Detection systems monitor site activity for unusual behaviour or policy violations and generate remote alarms as well as reports back to an alarm receiving centre or local site monitoring station to prevent intrusions.



## Access Control

Controlled access to and from the sites is enforced with gated barriers and biometric hand-key readers along with integrated audio and/ or video door entry systems restricting entry and exit.



## Location Tracking

People and assets that are mobile and of a sensitive nature are continually tracked and monitored with the help of tamper proof wireless systems fitted on to assets or worn by individuals of interest.



## Fire Prevention

Awide range of network enabled residential and commercial fire detection and prevention systems are centrally monitored for potential threats or hazards as well as polled for unforeseen faults.



## Health Monitoring

Personnel as well as workplaces are continually protected from hazards with any deteriorating or crisis conditions flagged up in time for necessary intervention before any fatalities occur.



## Emergency Response

Instant round-the-clock points of contact with the ability to dispatch incident response units are provided in emergency situations to limit disruption caused by unforeseen natural or human disasters to people and assets.



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**OptiSafe**



### Audit

- OSH Audits
- Fire Safety Audits
- R.A Audits
- Environmental Audits
- Environmental Impact Assessment



### Project Safety Management

- Risk assessment
- Safety Policy and Implementation
- Oversight and Supervision

## Services

### Training

- OSH Committee Training
- Fire Safety Training
- Safety Supervision
- Safety Management Training
- First Aid Training
- Project Safety Supervision



### Managed Services

- Readily accessible Health and Safety policy
- 24-Hour access to our call line
- Legal consultation concerning Occupational Health and Safety(OSH)



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Opticom OptiWatch OptiSafe ASKARI

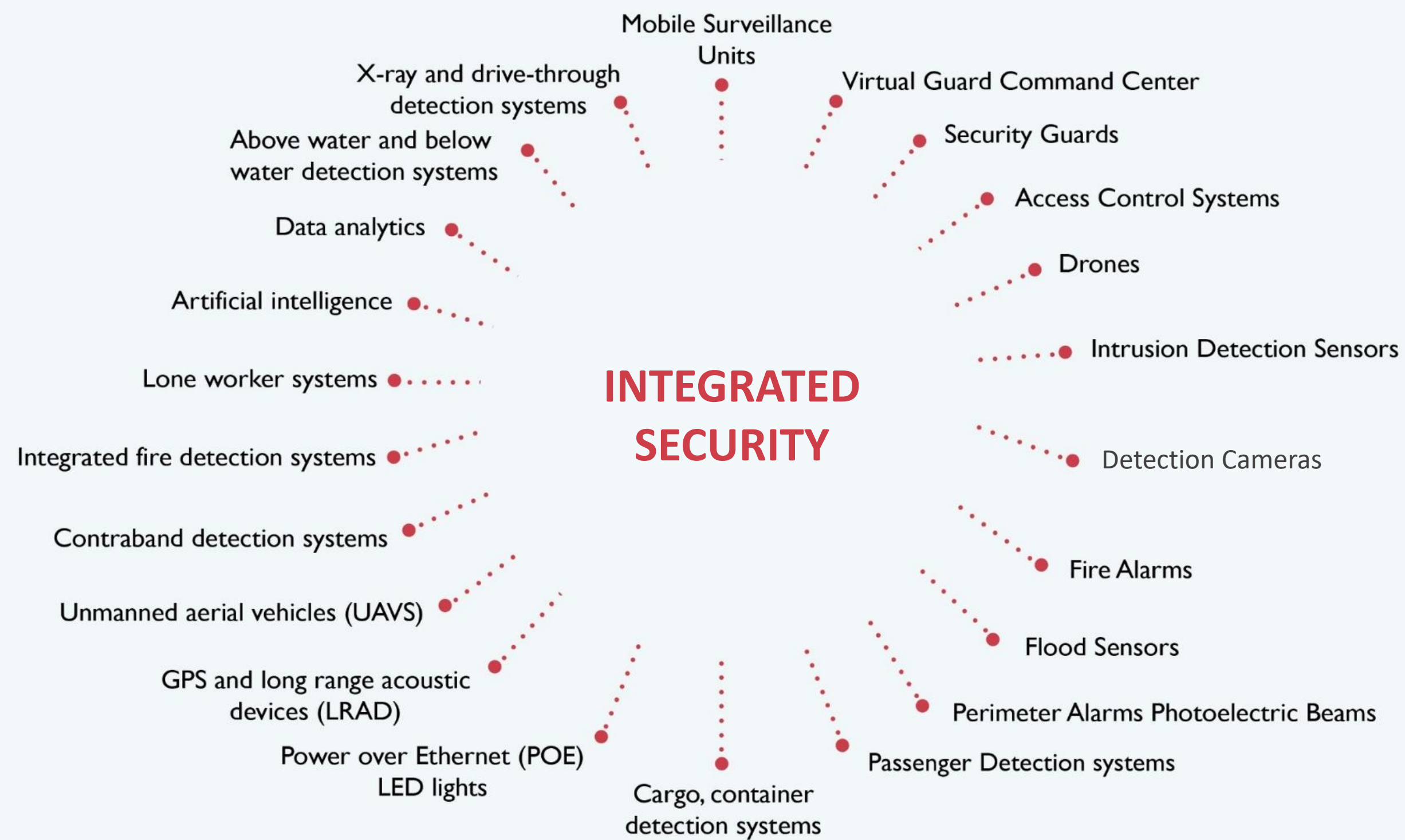




# Our Process







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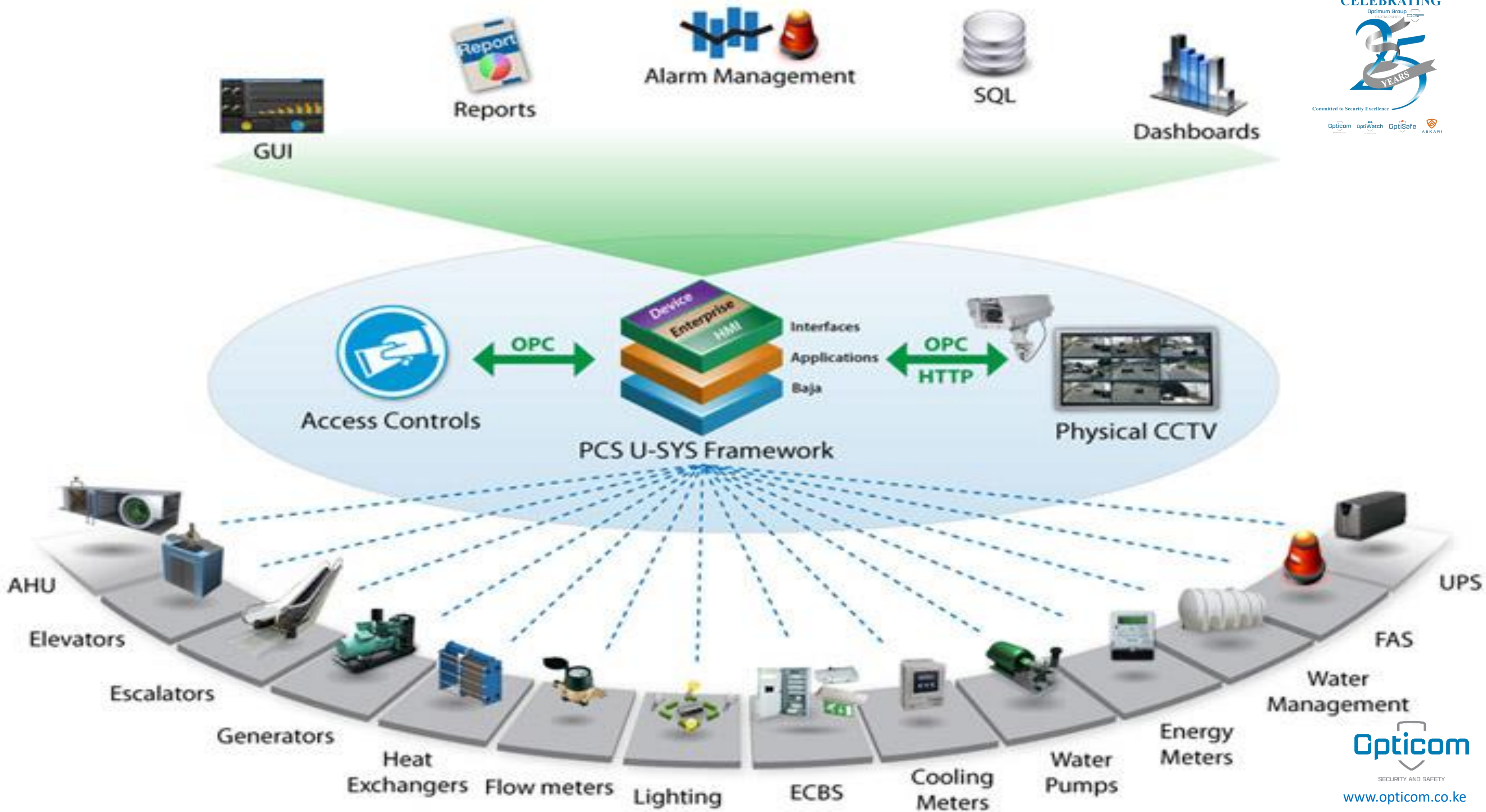
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SECURITY AND SAFETY

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# ●● CONTROL ROOM DESIGN ●●

Different from general offices, we have designed the proposed control room on the basis of the human-centered design approach as shown in Figure 1 by balancing comfort and functionality including the following aspects.

- Building operation tasks and organization for operation (normal situations and emergencies)
- Design standards for control rooms (ISO 11064, industry standards including customer's standards) Study items based on ergonomics (layout, lighting coloring, sound, operator console design, large screen, selection of furniture and materials).

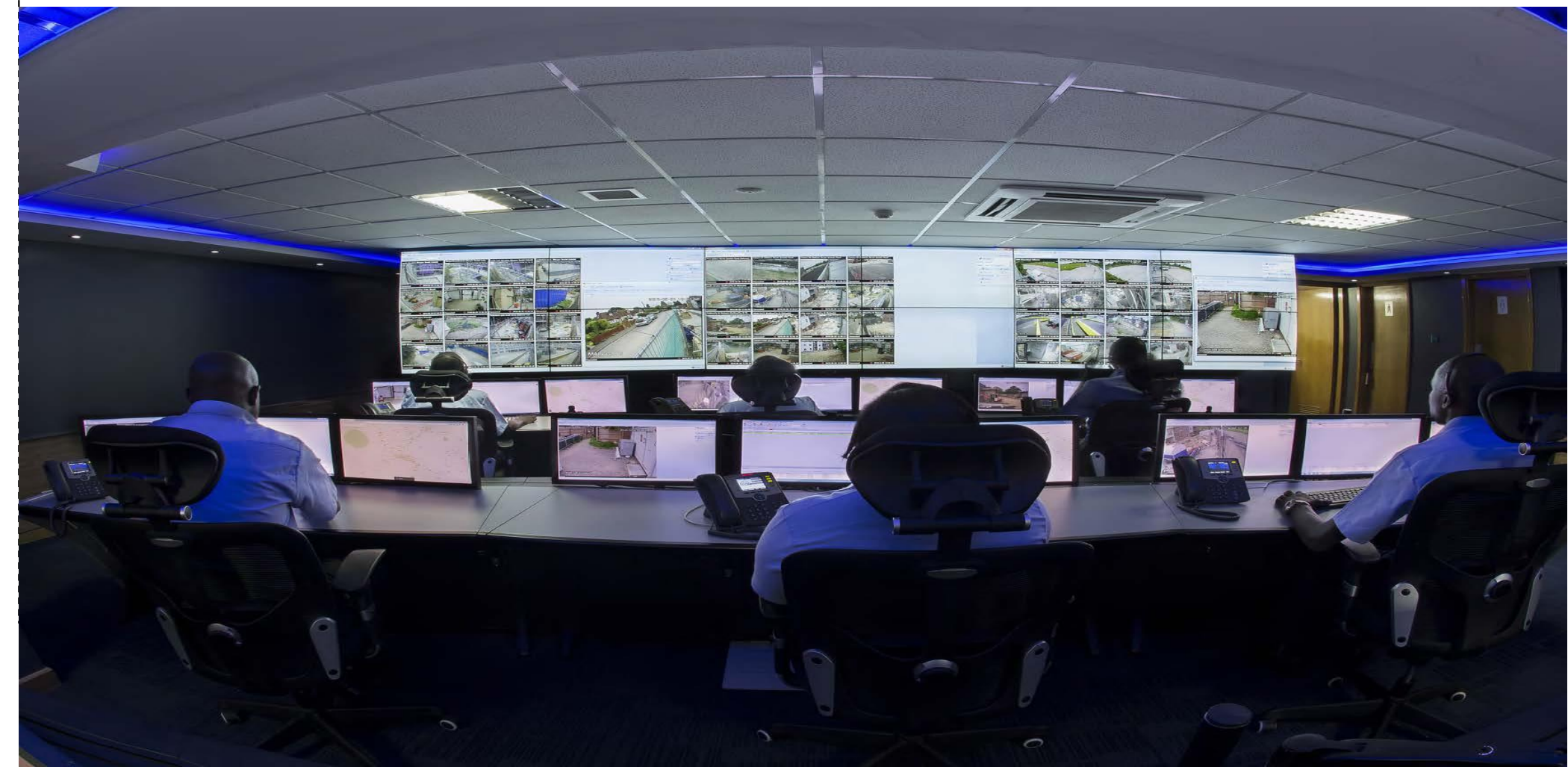


Figure 1: Human-centered design approach

We have set the process from design to installation and construction of a control room as follows referring to ISO 11064.

- Conceptual Design
- Basic design
- Detailed design
- Installation and construction
- System Integration

Conceptual design is particularly important. This is where our proposed design policy and the customer's requests are confirmed and issues in the subsequent processes (basic design, detailed design, installation and construction) will be identified prior to the basic design and detailed design. It is also important for improving the efficiency of the entire designing works.





## ●● Inhouse Technical Capability ●●

Opticom has a wealth of diverse technical capability, and system integration, Control room design and Build with a combined experience of over 60 years.



### Tim Chege CEO

With 25 years of experience in the security and safety industry, Tim has overseen implementation of projects totaling over 5 Billion Shillings of Investments in security infrastructure and integration

### Martin Mungai Commercial Manager






Martin has over 15 years of experience in the security industry local and international markets. He oversees commercial and business development mainly focusing on clients strategic relationship and support.

### Kevin Omolo Production & Service Delivery Manager

With over 20 year of experience in Electronic Security systems Design and Implementation, Kevin has been involved in deployment of turnkey projects among them Unilever, Kenya Defense Forces Command Center, Central Bank of Rwanda. And currently leading our Pre-sales and Technical Teams.

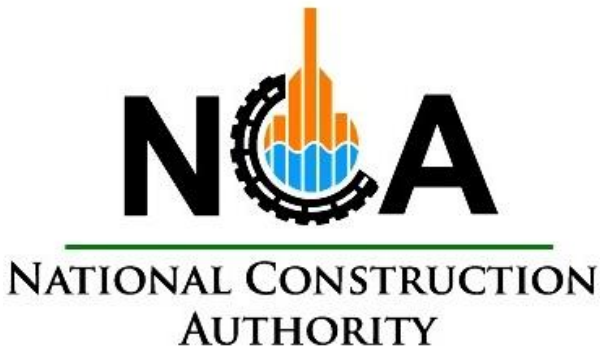


# FEATURED PORTFOLIO

Name of Company	Industry	Project Overview
	Military	Design, Supply and installation of integrated Security Management System.
	Financial	Design, Supply and installation of CCTV System.
	Health Care	Design, Supply and installation of integrated Security Management System.
	Manufacturing	Design, Supply and installation of integrated Security Management System.
	Manufacturing	Safety supervision and Management



CERTIFICATIONS





**HIKVISION®**

**CATHEXIS®**  
Beyond Surveillance

 **Hanwha**

**ASSA ABLOY**  
Opening Solutions

**DAHUA**  
TECHNOLOGY

**AVIGILON**  
a Motorola Solutions Company

  
milestone

**AXIS®**  
COMMUNICATIONS

**Genetec™**

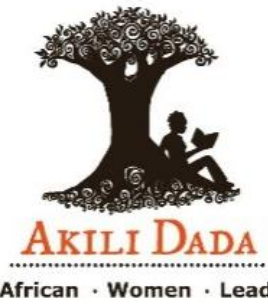
OUR PARTNERS

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# Our Clients: The Reasons We Are Proud

L'ORÉAL



DIAGEO



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# Thank You

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